

CURRICULUM VITAE



INTERNATIONAL TRANSPORT MANAGER

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RICHARDS

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Derek Richards

INTERNATIONAL TRANSPORT MANAGER

PERSONAL STATEMENT

My professional career has focused on delivering business solutions for various corporate functions. My strengths are in two distinct disciplines, digitisation and logistics.

An advocate of hands-on experience, my commercial value is founded on training and professional experience. This active approach to personal development has proven invaluable when working with corporate stakeholders. Enabling me to effectively understand, present and subsequently deliver programmes that meet commercial objectives.

My interests in diverse cultures and local customs saw me take a sabbatical in Turkiye for several years and teach myself conversational Turkish.

Today, my ambitions focus on delivering sustainable solutions to global markets. I have expert problem-solving skills and a track record of exceeding stakeholder expectations. For me, inclusive, forward-thinking work culture and an ecologically conscious organisation would be the ideal environment to thrive.



RÉSUMÉ

Twenty years of commercial IT/IS experience delivering desktop and enterprise solutions.

Following a 7-year sabbatical in Turkiye, I returned to the UK. Using my experience as a communicator and business system architect, I help others transform their digital content into effective visual assets.

In 2019, my career path focused on logistics. As part of reacquainting myself with the industry, I have taken on several frontline roles to gain valuable hands-on experience.

Recent Qualifications & Training

- Certificate of Professional Competence for Transport Managers Road Haulage (VRQ) — CILT - 2022
- CPC Driver Qualification - Class C1/C1E — DQC valid until 2026
- Department for International Trade - Export Academy North England 2021

EXPERIENCE

Interim First Line Transport Manager, DHL, Wakefield, W. Yorks [3 months]

This temporary role was to support the Transport Operations Manager in the delivery and execution of a safe, legal and efficient transport provision for the company's customer, BMW. I also looked into the potential optimisation of the planned maintenance PMI schedule spreadsheet and the tier 2 and tier 3 management reports.

Business Owner, DEREKR, Wakefield, W. Yorks — 2019 - present

Using creativity and organisational skills to deliver comprehensive solutions to fast-paced markets. Although, largely a creative role producing digital content and utilising visual communication services, this facilitated a career move into global logistics, road freight and last-mile delivery.

Managing Director, ZENGI LIMITED, Wakefield, W. Yorks — 2015 - 2019

Assisted SMEs to optimise their business strategy and draft their own IT/IS implementation requirements. As part of the new breed of disruptive big-data businesses, I provided consultation on a project-by-project basis. Key aspects of my roles included optimising operational, managerial and budgetary strategies for business development and the implementation of technological solutions.

Founder, CREATING CHAPTERS, Wakefield, W. Yorks — 2013 - 2016

I formed a not-for-profit group committed to engaging young people aged 13-25 using media. I created and managed the group's development, building a small executive team, shaping fundraising initiatives and establishing local awareness. Creating Chapters went on to support other local organisations as a youth mentor service, helping to achieve an 80% success rate in keeping young men out of prison.

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On returning to the UK, I took a six-month contract as the principal front-end developer for the prototype of Wallsauce.com. Wallsauce's business is to deliver custom wall murals based on photographic images, well-known children's characters and custom-designed patterns.

Technologies Used: MVC, PHP, MySQL, JavaScript, HTML5 and CSS, Linux

Sabbatical — Kuşadası, Turkiye 2006 - 2012

DekTek Limited Şirketi, Kuşadası, Türkiye — 2010 - 2012

Founded the company with a Turkish partner, to deliver strategic business development services to SMEs. Developed the business through new client acquisition and delivering business change through automation, making *data-an-asset* and online services.

Key Project: Design, build and implement a student enrolment and assessment system for the sports faculty of Adnan Menderes University.

Business Systems Architect, GUS / Reality, Manchester - 2003- 2005

As a mid-tier manager, I documented the business architecture and processes. After the Shop Direct acquisition, I formed part of the transition team, carrying out due diligence, on a short-list of Gartner recognised vendors and delivering the group's CRM system, which merged and future-proofed business service capabilities.

CAREER BACKGROUND

Guardian Media Group plc	Web Development Mgr.	1999-2003
Un Limited	IT Consultant	1990-1999
Devron Computer Services Ltd	PC Systems Specialist	1986-1988

EARLY ACHIEVEMENTS

- Through technological and content improvements, successfully delivered a website visitor traffic increase from 1 million hits to 1 million unique users over a period of 12 months.
- Built a web development team from 2 coders to 4 developers, 2 designers and 12 sales/marketing staff.
- Documented the merger requirements for IBM's SSD development team *sandbox* platform into the corporate network.
- Developed TAURUS project's purchase transactions test suite. TAURUS was the London Stock Exchange's proposed electronic system for the transfer of shares and other securities.

HOBBIES & INTERESTS

Sailing, Photography, Film-making, 3D & Graphic Design, Life Coaching and Youth Mentorship.